

# Global Market Entry Program Europe

wavefront



With 68,000 professionals operating in 400 offices in 40 countries, CGI fosters local accountability for client success while bringing global delivery capabilities to clients' front doors. We provide end-to-end IT and business process services that facilitate the ongoing evolution of our clients' businesses. Founded in 1976, CGI applies a disciplined delivery approach that has achieved an industry-leading track record of on-time, on-budget projects. For more information, visit <http://www.cgi.com/en>



Connio Inc. is a Vancouver based product startup founded in May 2014. The main product of the company is the Connio platform, a network and device agnostic Internet of Things platform to build intelligent systems from connected objects across a broad range of industry verticals. Our platform has been released in early 2014 after 2 years of development. The platform has been used in multitude of real life projects to date, including various large size projects such as the first smart city project in Turkey, developed by Turk Telekom. Our clients are ranging from mid-size connected product companies to large telcos. We have a development branch in Helsinki, Finland. For more information, visit <http://connio.com/>



Netsweeper, Inc. specializes in content filtering software solutions and holds possibly the industry's most advanced proprietary global filtering system for corporations, Internet service providers, educational institutions and government organizations. With over 1 billion pages currently logged and constant updates occurring daily, Netsweeper's filtering matrix system evolves to offer the organizations and individuals that deploy its software the most protected and secure Internet experience available on the market. Netsweeper's flexible and customizable technology enables deployment on a wide variety of networks. Netsweeper clients are located on every continent and in every industry vertical. For more information, please go to <http://www.netsweeper.com/>



Redknee is a leading global provider of innovative communication software products, solutions and services. Redknee's award-winning solutions enable service providers to monetize new services, business models and content and to deliver a connected customer experience - through either SaaS or on-premise based solutions.

Redknee's real-time monetization and subscriber management platform provides innovative converged charging, billing, policy management, and customer care solutions for over 200 communications service providers and is supporting service providers to monetize the growing ecosystem of the Internet of Things. For more information, please go to [www.redknee.com](http://www.redknee.com)



Sandvine's network policy control solutions add intelligence to fixed, mobile and converged communications service provider networks to enable services that can increase revenue and reduce network costs. Powered by Sandvine's Policy Engine and SandScript policy language, Sandvine's networking equipment performs end-to-end policy control functions including traffic classification, and policy decision and enforcement across the data, control and business planes. Sandvine's products provide actionable business insight, the ability to deploy new subscriber services and tools to optimize traffic while enhancing subscriber Internet quality of experience.

Sandvine's network policy control solutions are deployed in more than 250 networks in over 90 countries, serving hundreds of millions of data subscribers worldwide. For more information, visit <https://www.sandvine.com/>

## S S T Wireless

Effective Machine to Machine (M2M) starts with SST Wireless Industrial Wireless Sensor Technologies. SST Wireless engineers, designs and produces industrial wireless sensors, gateways and software for equipment condition and vehicle health monitoring. By deploying wireless industrial sensor technologies, customers can benefit by increased safety, reduced operational downtime and conservation of energy. Our current development and commercialization focus is on industrial M2M applications using vibration, temperature and pressure sensors that can be easily deployed. Our gateways offer communication using 900 MHz RF, GPRS, Wifi and Satellite depending on the local and environment. Third party integration with AVM/ITS and Programmable Logic Controllers (PLC) are also available. SST also offers two market proven Tire Pressure Monitoring System (TPMS) designed for use on giant mine haul trucks, transit buses and fleet vehicles that demand reliable and accurate performance over extended hours of operation.

Our partners include Original Equipment Manufacturers: New Flyer Industries (North American leader in transit buses) and Andritz Group (BioMass). We also have a joint venture with Kal Tire (Canada's leading tire retailer and the largest global mine tire service providers). enCompass Solutions distributes our industrial sensor products in Canada, US and Brazil. For more information, visit <http://sstwireless.com/>

## FLEET FREEDOM™

Established in 2001, Trak iT Wireless Inc., DBA Fleet Freedom, is a privately held Toronto based Canadian corporation. Fleet Freedom's roots are in the wireless industry and go back over 25 years. This valuable experience has helped Fleet Freedom gain notable clients, including many fortune 500 companies and government agencies.

Fleet Freedom is and always has been one of the simplest and easiest to use AVL applications in the industry, while still providing an extremely powerful solution to the end user. Fleet Freedom clients love the user interface, how easy the services are to use and rely daily on this integrated and flexible application to help them manage their mobile workforce and assets.

Fleet Freedom is unique by providing Fleet Management, MRM (Mobile Resource Management), High Value Asset Tracking, Mobile Management Services and Dispatch all in one application. Fleet Freedom also supports many different GPS black box manufacturers, works on 2G, 3G, 4G cellular and satellite communications networks worldwide, all while providing industry best value to the end user. Fleet

Freedom believes Fleet & Resource Management should be accessible to all companies with mobile resources while still providing services in a simple, intuitive, powerful and cost effective application.

Besides potential partners, we are also interested in Croatia for the technology and development talent that exists there. We would like to meet with qualified candidates that can work on application development projects for us, based in Croatia. This would be our first step to expanding in the EU by opening an office in Croatia. For more information, visit <http://www.fleetfreedom.com>.

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**wavefront**<sup>™</sup>  
accelerating wireless innovation

Wavefront is Canada's Centre of Excellence for Wireless Commercialization and Research (CECR), accelerating the growth and success of wireless companies in Canada by connecting them with critical resources, partners and opportunities, to drive economic and social benefits for Canada. Wavefront products and services are available to wireless and non-wireless companies looking to leverage mobile technology. They include a comprehensive suite of accelerated commercialization and mentorship programs, international market linkages, state of the art wireless product development and testing infrastructure, and wireless training programs and events.

For more information, visit [www.wavefrontac.com](http://www.wavefrontac.com)